

Halsion



Halsion – making
buildings **work** for
everyone



Now you've seen our range
of services, discover what we
can offer your company.

Contact Ian Hanson
by phone: 01227 701999
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www.halsion.com

or at the following address:

Halsion Ltd
Building Services Engineers
Homestead Farm
Stone Street
Petham, Canterbury
Kent CT4 5PP

healthcare

making buildings **work** for...

Halsion offers a complete turn key operation, with design services and mechanical, electrical and public health contracting services, all in-house. This autonomy drives out inefficiencies and benefits our clients, as Halsion is their single point of contact and their cost liabilities are fixed.

We work on multi-million pound projects, either on a design & build or conventional basis. With a wealth of experience to draw on, our reputation is growing all the time. How do we do it? By genuine teamwork – our staff members are directly employed and a crucial part of every project we're involved in. Our skilled workforce of over 200 includes experienced design and site engineers who have worked on some of the largest construction projects in London and the South East.

Our partnered relationship with key members of our supply chain also gives us the edge on our competitors. We are user-friendly and non-confrontational/contractual, with a proactive response to our clients' needs. We help them secure new work and repeat-order business, as this obviously benefits everyone in the long term. Since Halsion was founded, turnover has increased at a steady rate year on year; about 80% of our business now comes from repeat orders or through recommendation.

This brochure highlights some of the projects we've been involved in and the rôle we played in their success. There's also information on our Quality Assured working methods, computerised estimating and design services and approach to environmental and equal opportunities issues.

We are CIS, CORGI, NICEIC and HVCA registered and members of Constructionline. Our employers' liability of £10 million, public & products liability of £5 million and professional indemnity totalling £5 million also show that we take our legal and social responsibilities very seriously.



Goodmayes Hospital Ilford, Essex

Without heating, lighting, ventilation, power and other vital services, buildings just won't work. At Halsion, we design and install the right systems for each construction project, completing jobs on time and within budget. Our clients, who include major UK construction companies, know they can rely on us: their employers like the results we deliver.

BUPA Alexandra Hospital, Stem Cell Transplant Unit, Walderslade, Chatham, Kent

"Halsion supplied and installed all mechanical and electrical services associated with this project, which was carried out professionally to a high standard within a short programme period. We would have no hesitation in recommending Halsion or using them [on other] hospital projects"

Graham Bucksey, Beverly Design Services



St Bartholemew's Hospital Chatham

The healthcare sector has particularly complex needs; those of clinicians and patients must be balanced against the requirement for government regulation, which is rigorous and constantly changing. This makes the area one of the most demanding for building services providers, but Halsion can meet all challenges.

Our in-house design office has 5 CAD workstations, all networked to colour plotters, but when necessary staff can also make use of traditional drawing-board skills, as well as the most up-to-date design software. This flexible approach is essential when dealing with sectors such as healthcare.

However, our design team is more than equal to the job. In fact, as one engineer says, "I enjoy creating systems for hospitals precisely because it's so challenging!"

Health & Safety: our top priority at work

For Halsion, H&S issues are always the first priority in *all* projects, not only at site level in the contract period but also at the design stage, where CDM issues for user safety during post-contract maintenance are also taken very seriously.

Our own safety standards are second to none. Our in-house Safety Manager ensures that we have all the relevant certification for use of plant and equipment, that staff members are fully trained and that information is constantly updated.

Regular safety meetings, courses and 'Toolbox-talks' keep Halsion site operatives briefed on particular problems or hazards faced on individual projects, while our MIOSH-trained, independent safety consultant monitors our progress, providing us with objective feedback and advice.

making buildings work for...

business

Creating safe, comfortable and productive working environments is both an art and a science: the new BAE Systems premises at Basildon in Essex show that office services can be visually exciting as well as practical.

Halsion's contribution to this scheme included mechanical, electrical and Public Health services, all carried out on a design & build basis. By using innovative design and installation methods, plus lateral thinking, we offer valued engineering for our clients and their ultimate employers.

The result at BAE Systems is a stunning yet practical office layout, showcasing the best in modern design while demonstrating commitment to environmental issues.

For this project, Halsion provided energy-saving light fittings and control systems. The use of plastic pipework throughout the building also ensured the most productive use of resources.

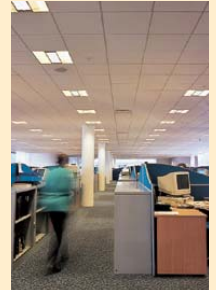
For Halsion, environmental responsibility and good business go hand-in-hand, which is why we've developed our own environmental policy. This includes directives on the use of natural resources (thus minimising waste and encouraging water conservation) and the avoidance of pollution and disturbance such as noise, dust and traffic.

Wherever practical we use materials which are recycled/recyclable or from renewable sources; we also take environmental considerations into account when selecting plant.

We encourage our subcontractors, clients and suppliers to develop the same awareness and observe good codes of practice in all the projects we undertake together. Halsion: raising environmental standards is second nature to us.

"Halsion has an enviable reputation in the industry and it's well-deserved. They are excellent project partners and we would not hesitate to recommend them"

Paul Leadbetter, Associate,
Maleon



BAE Systems Basildon



Dongate Offices London EC1



Aylesford Central Facility Kent

"We have worked with Halsion Ltd on Mack Multiples and other projects. They're proactive and give a lot of assistance to their clients, with staff dedicated to achieving a good result"

Mark Morris, Partner,
Couch Perry & Wilkes Partnership

making buildings work for the...

military

One key to Halsion's success is our Quality System, which applies to all our projects. It ensures that every contract we undertake conforms to the relevant British Standards, codes of practice or other recognised specifications agreed in writing between Halsion and our clients.

Our Quality Plan clearly sets out all our commitments and undertakings, with no hidden clauses or exclusions. It provides total reassurance for our clients in an industry where conflict is too often a fact of life.

The advantage of our system is evident in projects like the Sir John Moore Barracks for the Ministry of Defence (right), where reliability and compliance with the MOD's strict specifications and requirements for the highest quality of installation were essential criteria for choosing a subcontractor.

We completed this £6,000,000 scheme on time, to specification and within budget – another example of Halsion's unique and consistent approach to project management and delivery.

In the industry, Halsion operatives are known for their diplomacy, tact and use of personal initiative. They are always looking for ways of improving our systems, using the experience gained on previous projects.

For example, our staff have instigated ways of acquiring and acting on feedback from some of our major clients. They have then set up benchmarking and monitoring systems to improve and streamline procedures for future contracts.

Halsion: getting it right, by thinking it through.



Sir John Moore Barracks Shorncliffe

"Wallis have found Halsion to be a proactive and helpful subcontractor who are able and willing to deal with all types of services-related work: I would be happy to use them on any of our contracts"

Graham Mountier, Divisional Director,
Wallis (a Division of Kier Regional Ltd)

making buildings work for...

education



Dulwich College London

Everyone's talking about education – and these days it's not just for school pupils. From pre-school playgroups to pensioners, all ages can be involved in learning. But regardless of age or educational level, students and teachers all need one thing – the right environment to work or play in.

Nurseries, schools, colleges and universities all have different requirements and buildings often accommodate a wide range of activities and events. From classrooms, laboratories and lecture halls to catering and sports facilities, Halsion understands this sector of the construction industry.

Sometimes the obvious way of fulfilling a contract won't work, perhaps because equipment has to be fitted into an existing building or alongside previously installed services. In these cases, our own approach to problem-solving is based on lateral thinking: we appraise the issue from every possible angle and remain open to the radical or unexpected answer.

We also believe in learning from experience. Our Equal Opportunities Policy commits us to good recruitment and employment practices and we are opposed to discrimination on any grounds. Our staff are the best; friendly, conscientious and with a positive attitude to the technical problems they face each working day.

making buildings work for the... leisure industry

In today's high-pressure world, there's an increasing demand both for leisure pursuits and for venues in which to relax and unwind. Sports and fitness centres, swimming pools and golf clubs are high on the agenda, but they all have to be safe for the public to use, as well as offering suitable facilities for those precious 'off-duty' hours.

At Halsion, we know how much responsibility this places on us as well as on our clients in the leisure industry. We pride ourselves on our excellent safety record, in relation to our own staff and the equipment we supply and install for clients.

For leisure facilities to be used in security and comfort, the entire infrastructure must be planned, with, for example, appropriate exterior lighting for those visiting outside daylight hours.

Creating the right ambience and atmosphere is also important, but not always easy, given the wide variety of activities which can take place at these venues. We can advise on the rôle that lighting, heating and other services can play in making spaces work in the best possible way, and come up with the appropriate plans, designs and products to make it all possible.

Whether the required mood is subtle or dramatic, relaxing or stimulating, there's a solution for every situation – and we know just how to achieve it.

For reception and other public areas, for dedicated as well as multi-purpose spaces, Halsion can provide practical and imaginative answers. We make buildings work for the leisure industry – for everyone's enjoyment and safety.



Sovereign Leisure Centre Kent



Seddlescombe Country Club East Sussex



Brighton Race Track East Sussex



Crowhurst Park East Sussex

Swimming Pool, Harpenden

"Design, supply and installation of services were carried out very efficiently and effectively. We would have no hesitation in using Halsion Ltd as subcontractors on future projects"

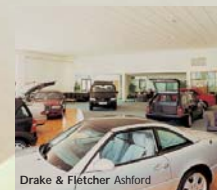
John Temprell, Regional Manager, Henry Boot Construction (UK) Ltd

making buildings work for...

retail



Wincheap Industrial Estate Canterbury



Drake & Fletcher Ashford



Brewers Redhill, Surrey

Creating the right conditions for successful selling is now a highly complex business. Building services for the retail sector are part of an increasingly sophisticated effort to give the customer that ultimate 'shopping experience'. At the same time, widely differing products must be displayed in the most effective ways; safety, hygiene and security issues must also be addressed.

Supplying the retail sector now requires a much higher level of expertise and technical know-how than in the past, as well as an understanding of behavioural psychology, an insight into human motivation and a large dash of imagination! Fortunately, the Halsion team has the qualities needed to supply this highly competitive and fashion-led market.

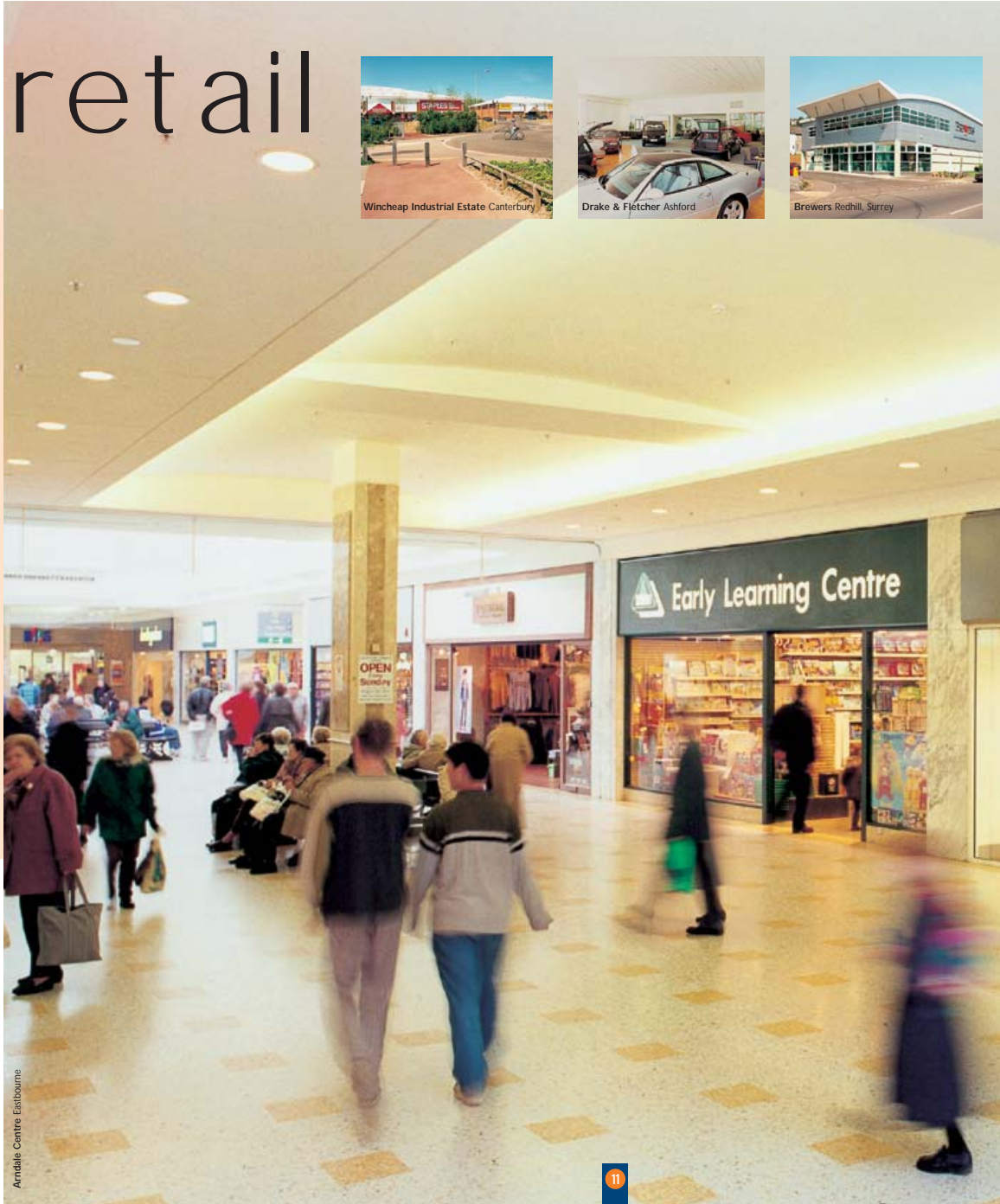
Halsion does not have a 'contractual' approach to its work with clients, preferring direct 'person-to-person' communication whenever possible. Because all our services are in-house, we can also provide a single point of contact for an entire project, which helps to avoid crossed lines and confusion and saves both time and money.

Our project managers are fully experienced in all the technical and legal aspects of the business but are able to use a large measure of individual judgement when planning, organising and implementing projects. Like everyone on our team, they love their work and really relish a challenge.

In complex and fast-moving areas like retail, speed, accuracy and quality are of the essence. It pays to bring in Halsion: we make buildings work for everyone who's buying and selling.

"We have been impressed by the skills of Halsion staff, as well as their high standard of on-site supervision and communications. They are a very professional organisation"

Stuart Gatherer, Associate Partner,
Edward Pearce & Partners



making buildings work for...

hotels

In recent years, Halsion has provided building services for some of the finest and most prestigious hotels in the South East of England.

At Chilston Park Hotel, near Maidstone in Kent, we installed mechanical, electrical and Public Health services in a new annexe to the original 18th century building.

This required careful planning and choice of equipment, as the owners wanted the new development to be in keeping with the look and ambience of the old part of the hotel, without sacrificing the utility and convenience of modern fittings and resources. Thanks to the knowledge and expertise of our buying department, we were able to supply the most appropriate products at the best price.

Installation was then carried out with the least possible disruption to the working life of this busy hotel, which is now able to accommodate a larger number of guests and offer an expanded range of facilities.

Halsion prides itself on the new business which successful projects like Chilston Park brings to the company. Most of our new clients are recommended to us, either directly or through staff who have worked for a former client and now want us to develop the same good relationships with their new employers.

This indicates the high level of service and reliability which our clients have come to expect. We are preferred contractors for several blue-chip clients, both for partnered and for prime contracting projects.

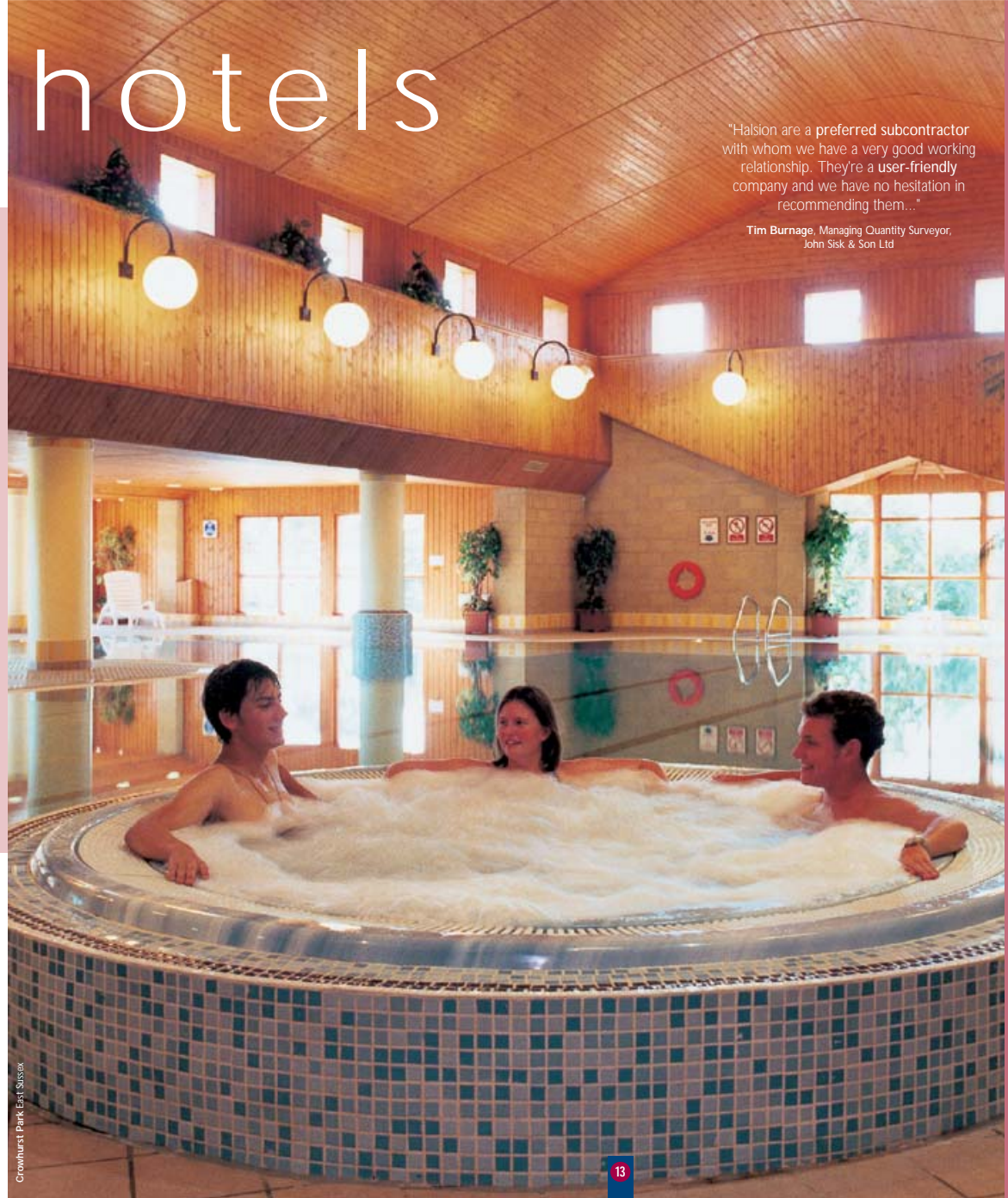
Building services are the largest sub-contracted components of most jobs, so it's important to have the right partner – and that partner is Halsion.



Chilston Park Hotel near Maidstone

"Halsion are a preferred subcontractor with whom we have a very good working relationship. They're a user-friendly company and we have no hesitation in recommending them..."

Tim Burnage, Managing Quantity Surveyor,
John Sisk & Son Ltd



Crowhurst Park East Sussex

